

Getting The *Right* Product

Not iterating your way into oblivion

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InfoQ

Industrial Logic, Inc.



industrial logic

2 Common Pitfalls

- “The Scatterbrain”: The project has little direction, is plagued with chaos, churning, and misdirection. Who knows what product you’ll end up with...Frankenstein!
- “The Robot”: The backlog is little more than a static checklist to be executed upon. The product you end up with is exactly what you originally planned, but unfortunately nothing like what you **need**.

The Trifecta Fix

- *Project Chartering:* Clarify Your Destination
- *Story Mapping:* Organize Your Journey
- *Planning To Iterate:* Embrace Feedback

ONE:

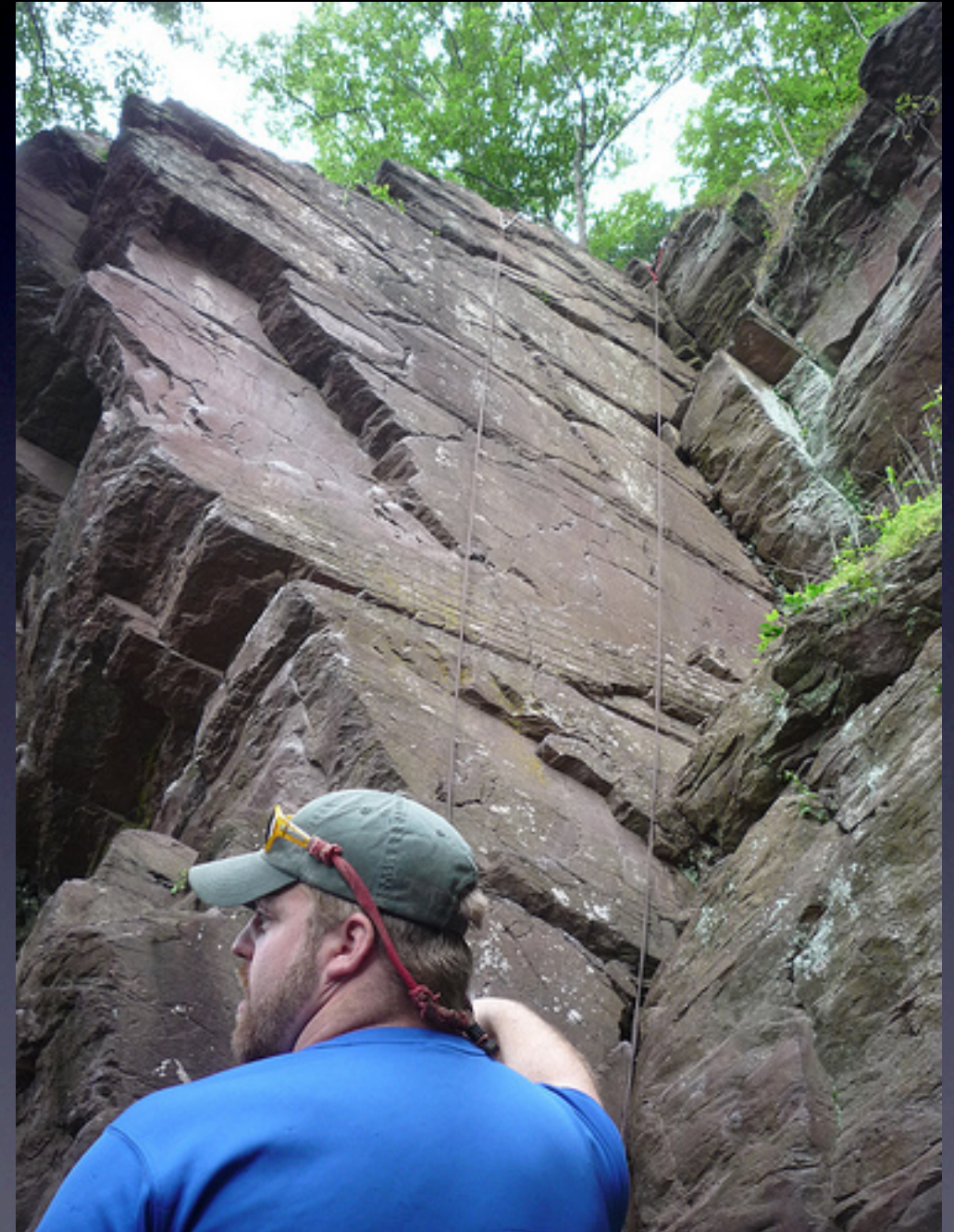
Project Chartering

Joshua Kerievsky:

*“Discover and maintain a
Project Community's clarity of
purpose”*

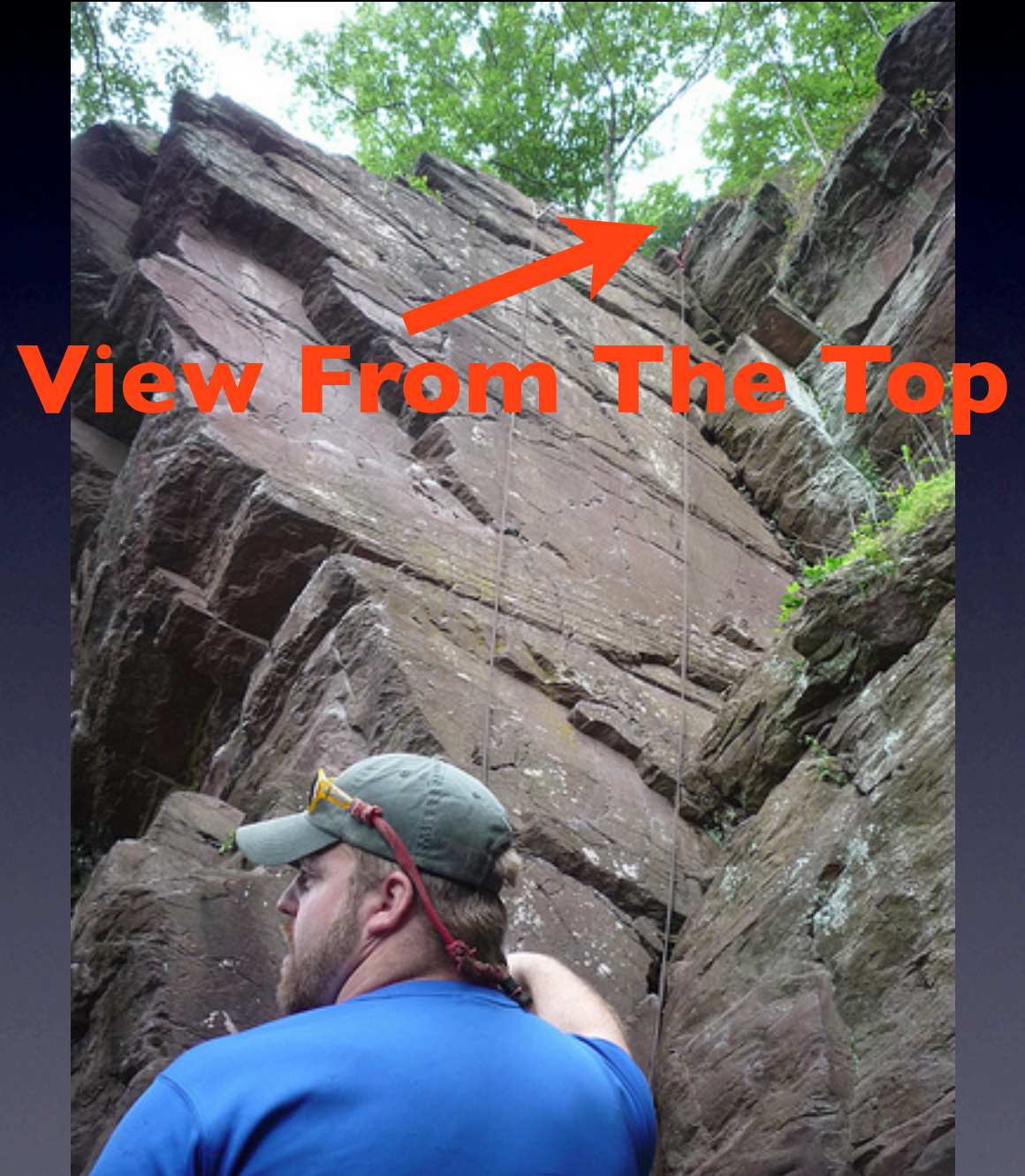
The Vision

- What it is the ultimate purpose of the project?
- In business terms, “Strategy”
- Inspirational



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The Vision

- What it is the ultimate purpose of the project?
- In business terms, “Strategy”
- Inspirational
- The “Guiding Light”



Your Mission

(, should you choose to accept it...)

- How will we go about achieving the vision?
- In business terms, “Tactical”
- High level operational objectives

Your Mission

(, should you choose to accept it...)

- Get a solid roping system in place



Your Mission

(, should you choose to accept it...)

- Get a solid roping system in place
- Learn the art of knotting



Your Mission

(, should you choose to accept it...)

- Get a solid roping system in place
- Learn the art of knotting
- ***Climb rocks!***



Simple...And Visible!

VISION

industrialxp.org
We are able to quickly and easily deliver new ~~market~~ Market - specific software solutions of the highest quality, ease of use and ease of learning

MISSION

- To reduce software debt
- To develop a software architecture driven by ~~2.0 and 1.7~~ 2.0 and 1.7
- To implement Industrial XP in a repeatable and shareable way

Management Tests

- Test-Driven Management (ala Test-Driven Development)
- Project success criteria expressed as TESTS
- SMART: Specific, Measurable, Achievable, Relevant and Time-Based
- They set a destination, but don't specify how to get there

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Apple's iTunes:

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Apple's iTunes: *Our new service will register at least 1 million song downloads during its first month in production.*

Management Tests

- By 9:00am, a double rope, pulley-based climbing system will be setup
- By 9:30am, we each will have successfully tied 3 triple-lundy knots
- By 11am, we will have reached the summit 3 times each
- By 11:30am, we will have a photo of one of us at the summit

Project GREEN-BAR!



TWO:

Story Mapping

*The [User's] World Is **Not** Flat.*
(And neither should our backlogs be!)

The Forest For The Trees



Jeff Patton: *“That's what a flat backlog is to me. A bag of **context-free mulch.**”*

User “Stories” ?

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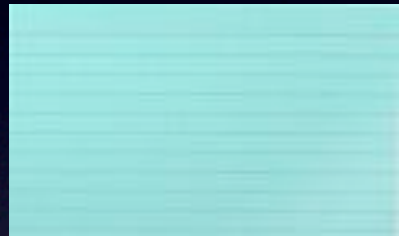


- User ***Activities***

- “I wanna manage my email so I can ...”

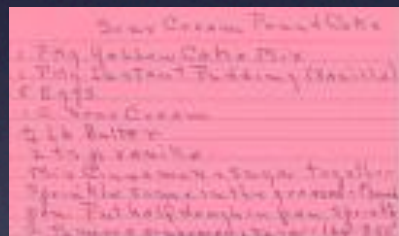
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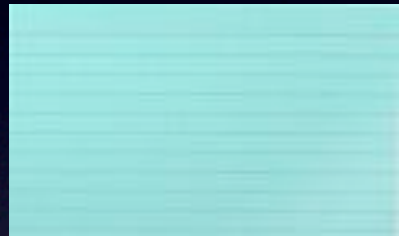


- User ***Tasks***

- "send message," "read message," "delete message," "mark message as spam"

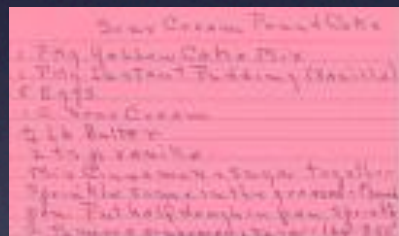
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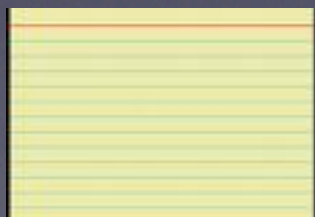
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- Sub-Tasks (Details)-> Software **features**

- “change font..”, “sort by sender”,...

Order from Chaos:

A Map



Order from Chaos:

A Map



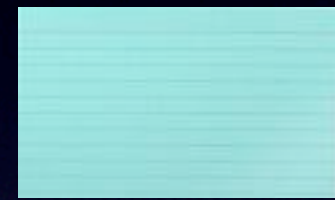
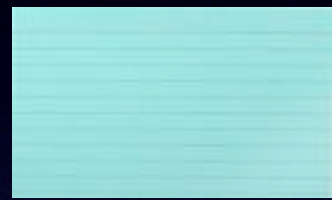


User

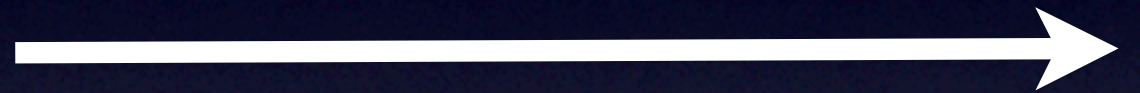
Order from Chaos:

A Map

Activity



WFlow





User

Order from Chaos: *A Map*

Activity

WFlow

Task



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Order from Chaos: *A Map*

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Sub-

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(“features”)



User

Order from Chaos: *A Map*

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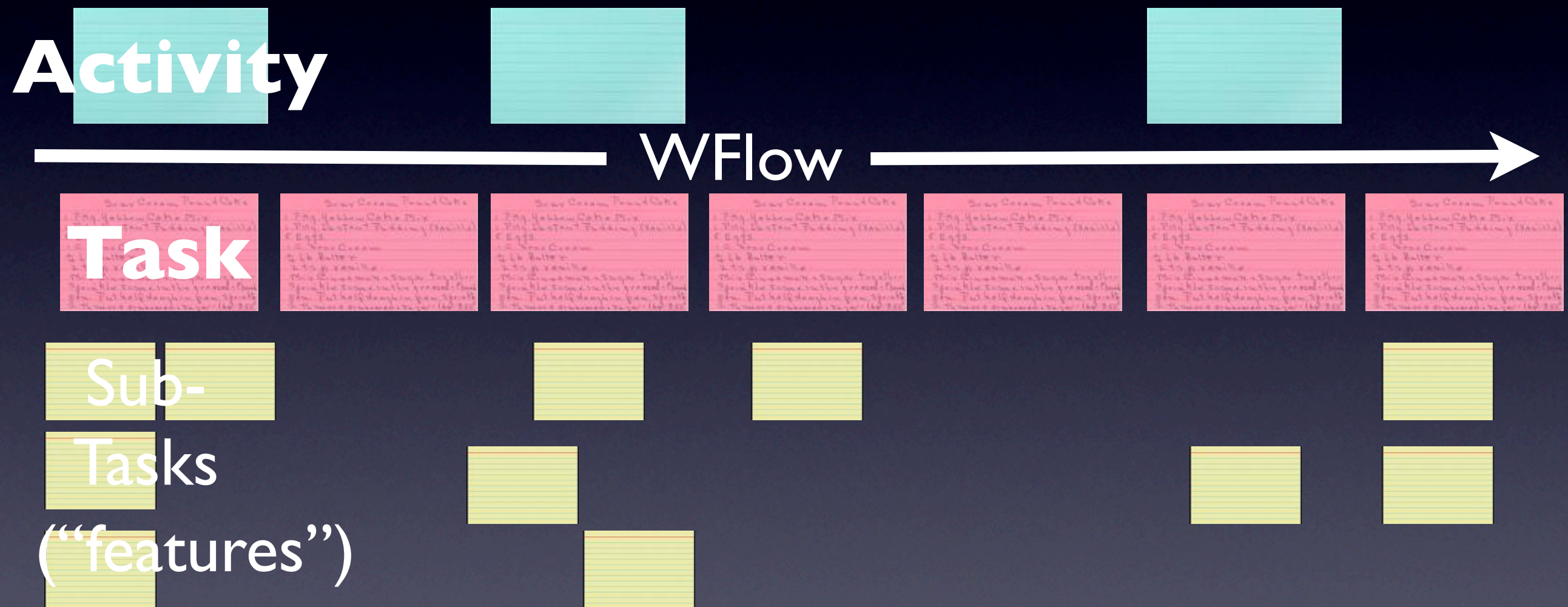
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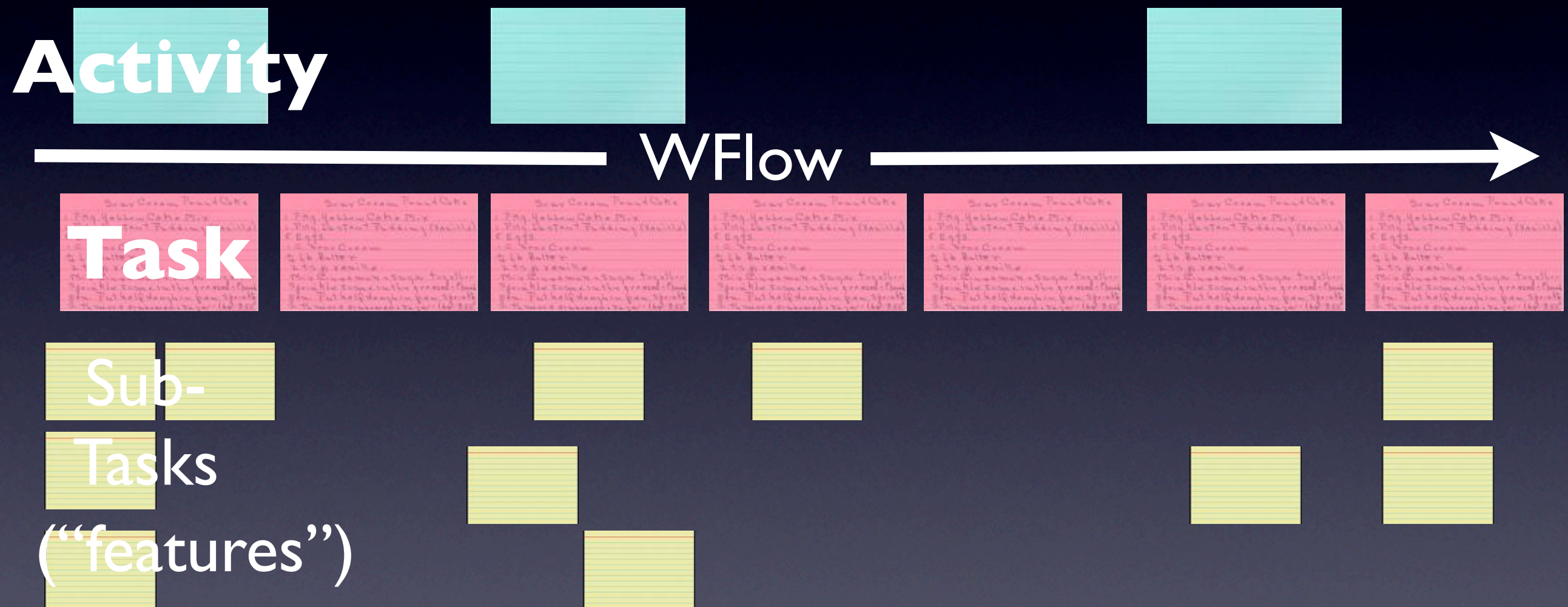
Task

Sub-

Tasks

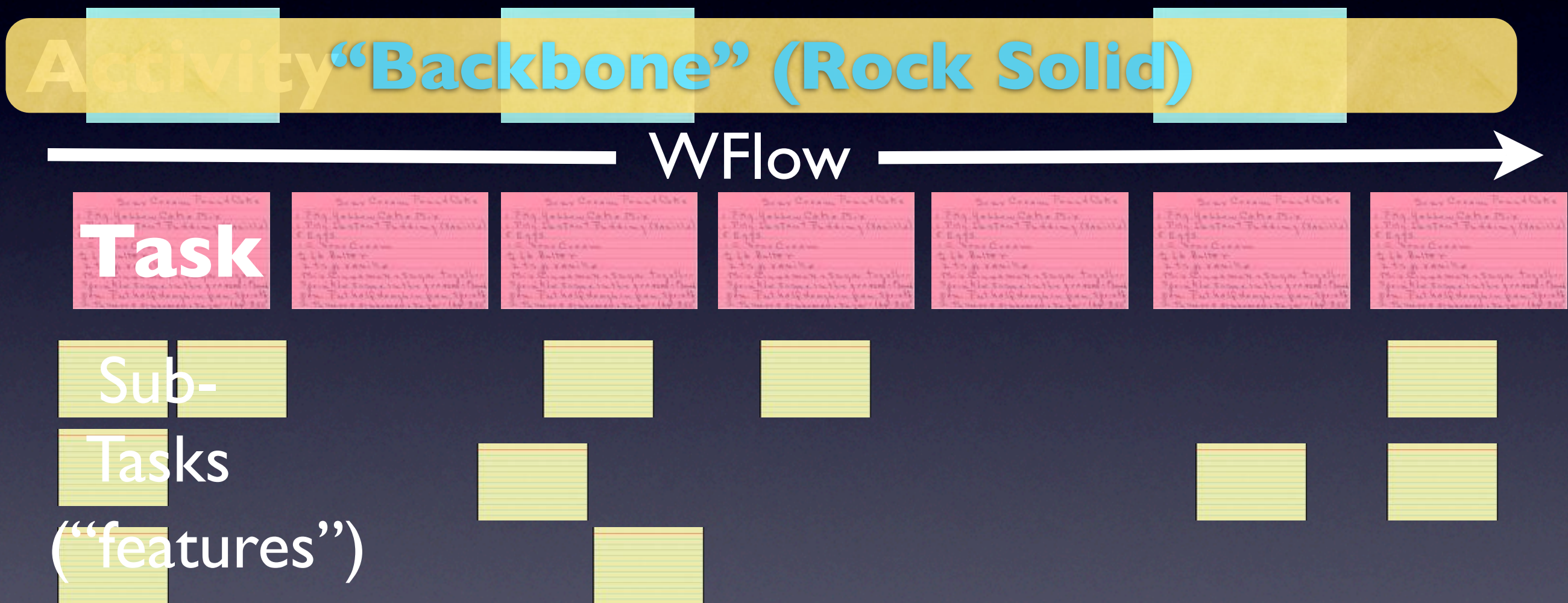
(“features”)





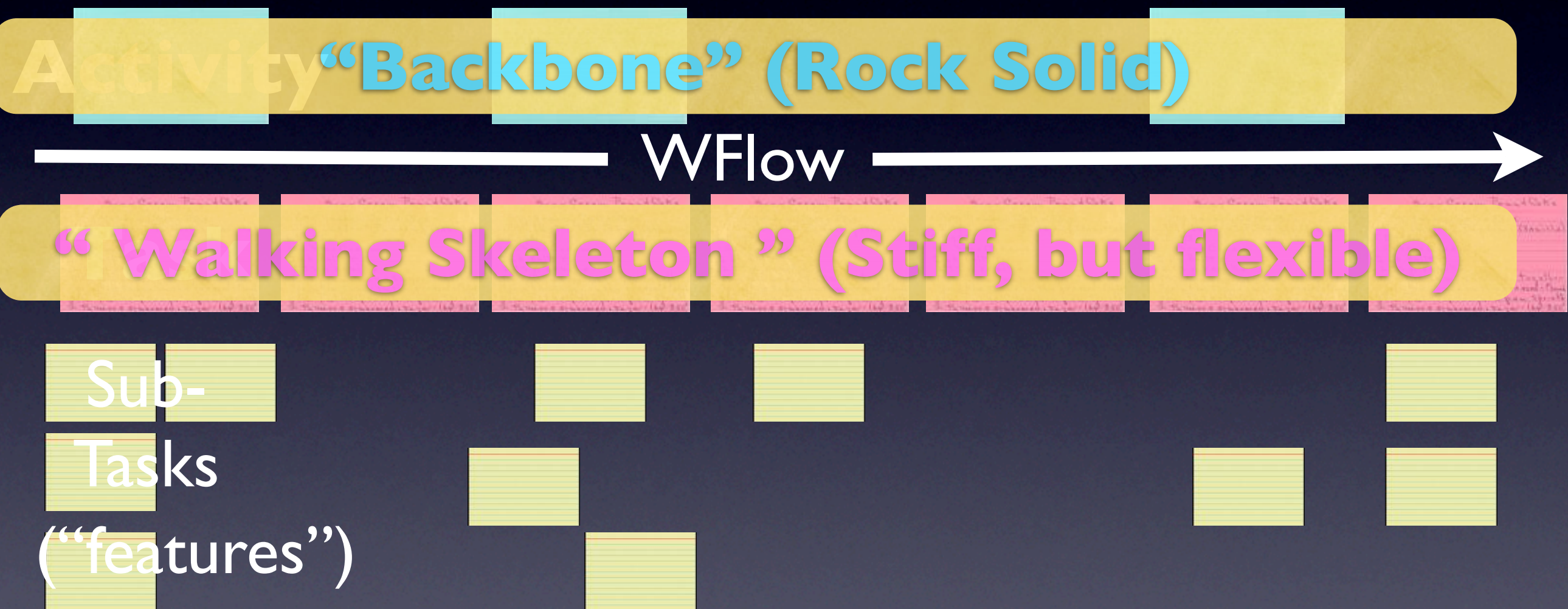


Order from Chaos: *A Map*





Order from Chaos: *A Map*





User

Order from Chaos: *A Map*

Activity **“Backbone” (Rock Solid)**

WFlow

“Walking Skeleton” (Stiff, but flexible)

Sub-

Tasks

(“features”)

(Very transient)



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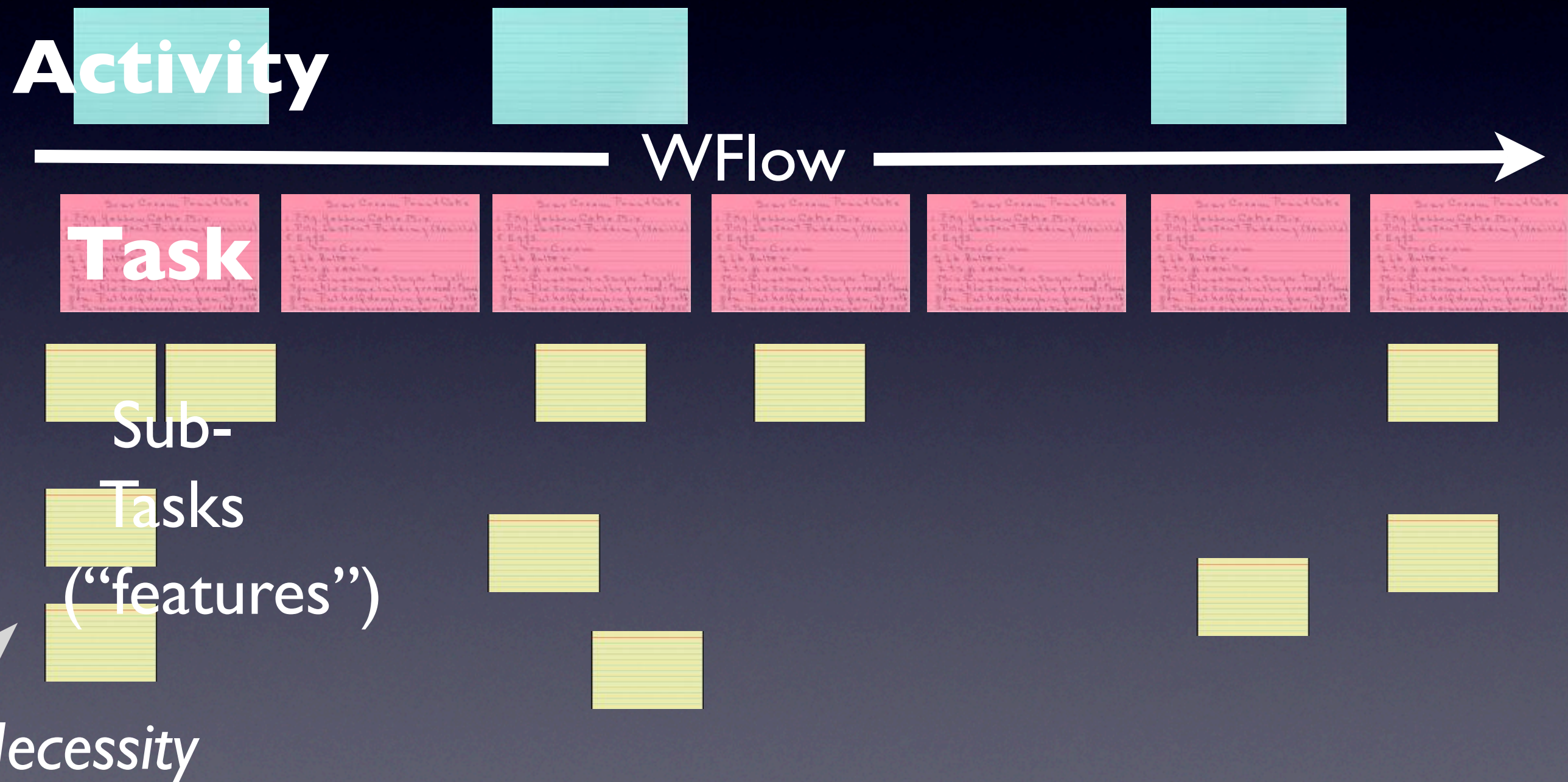
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Necessity



User

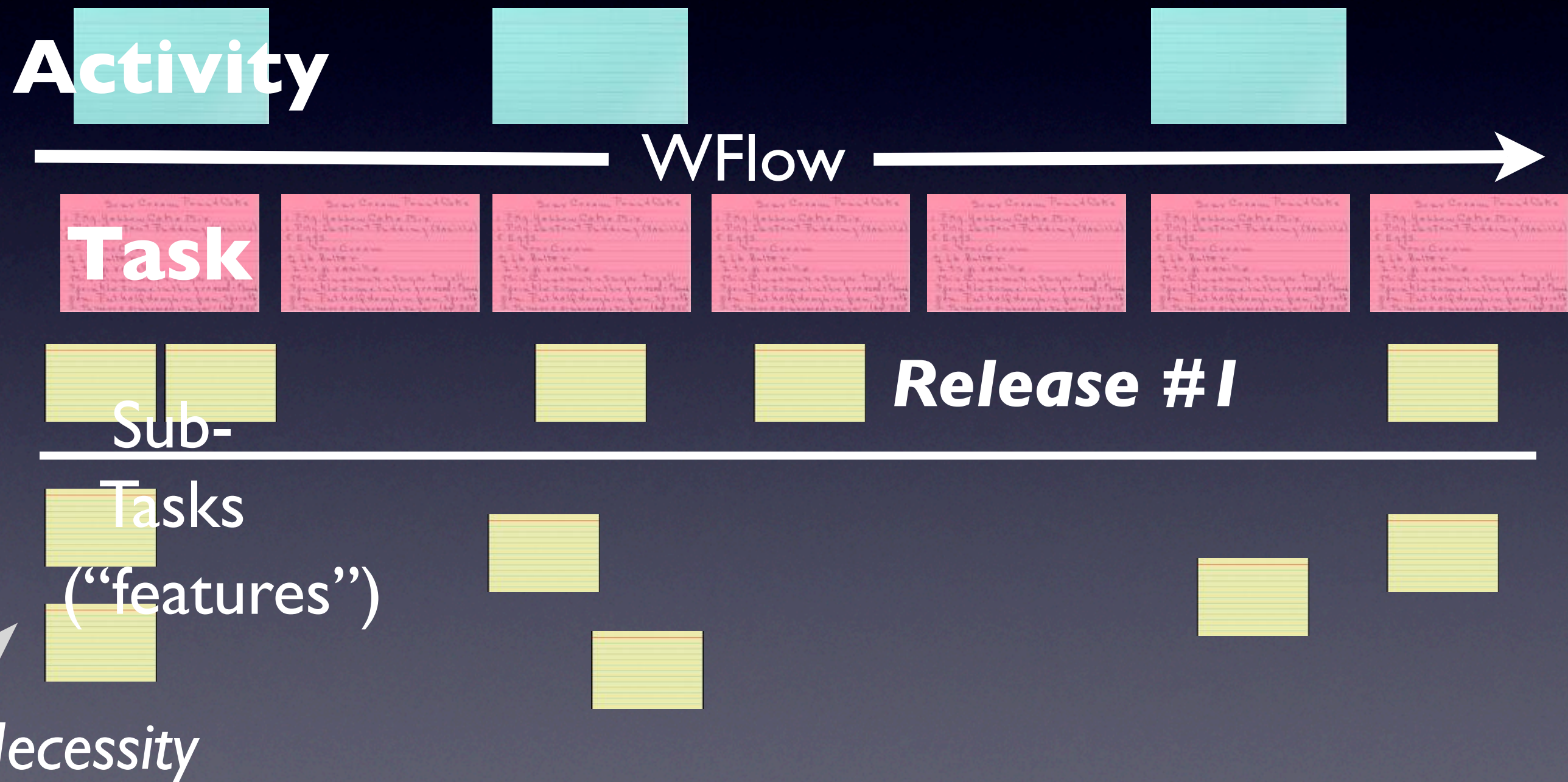
Delivering The Whole Story





User

Delivering The Whole Story



Recall, your **Charter**

- You may notice that your Vision and Mission help limit/focus what User's you care about and when
- You may notice that your Management Tests help limit/focus what Activities you care about and when
- You **MUST** notice that your Charter helps you decide what “yellow stickies” stay, go, and/or change during development

Which brings us to...

THREE:

Planning To Iterate

Iterate: ORIGIN mid 16th cent. : from Latin *iterat-* ‘*repeated*,’ from the verb *iterare*, from *iterum* ‘*again*.’

Increment: ORIGIN late Middle English : from Latin incrementum, from the stem of increocere ‘grow’ (see increase).

ITERATE = “to revise”, *INCREMENT* = “add to”

Feedback. Huh?

Maybe this sounds familiar...

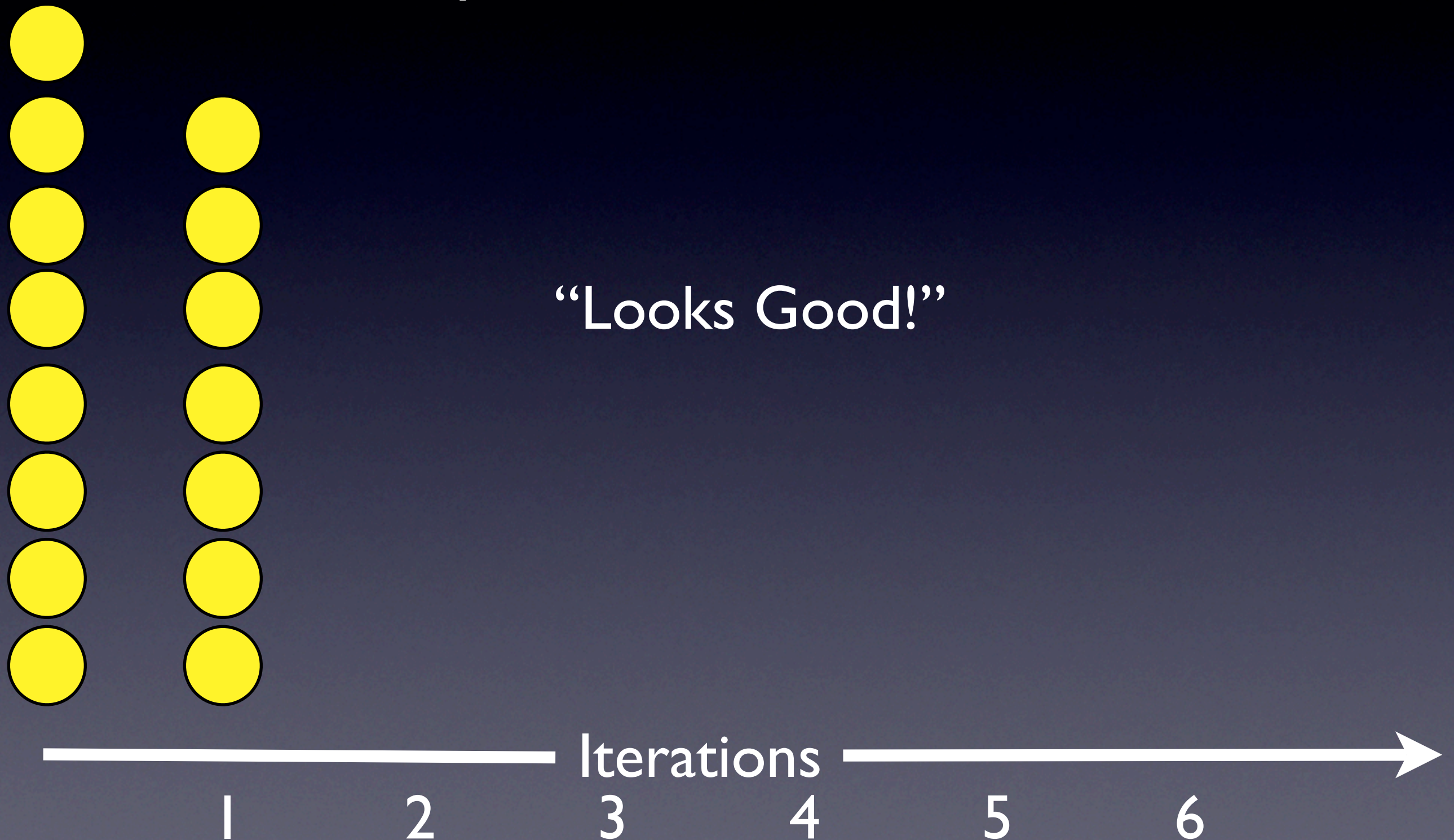


“Cool, we’re gonna do XP. This is gonna rock!”



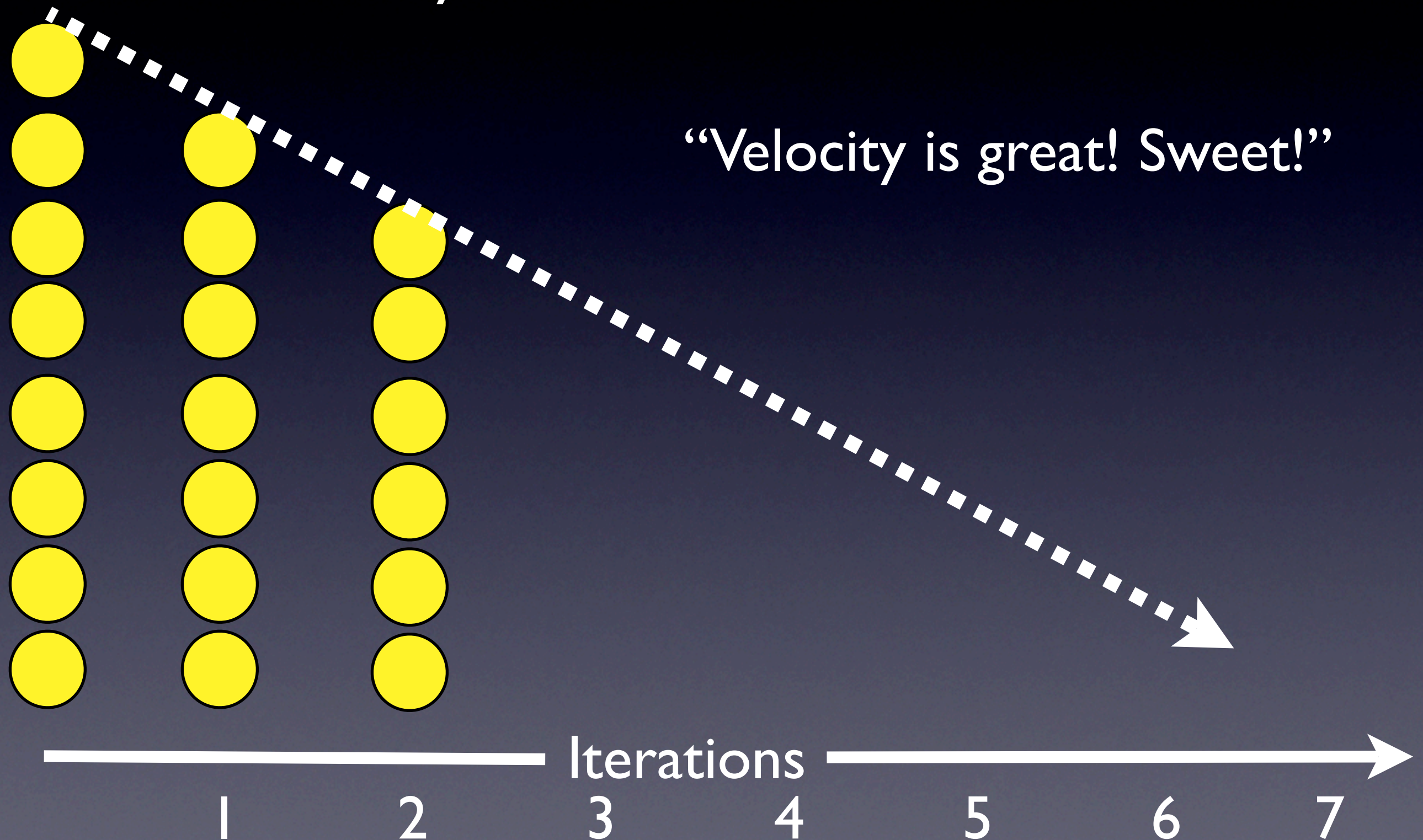
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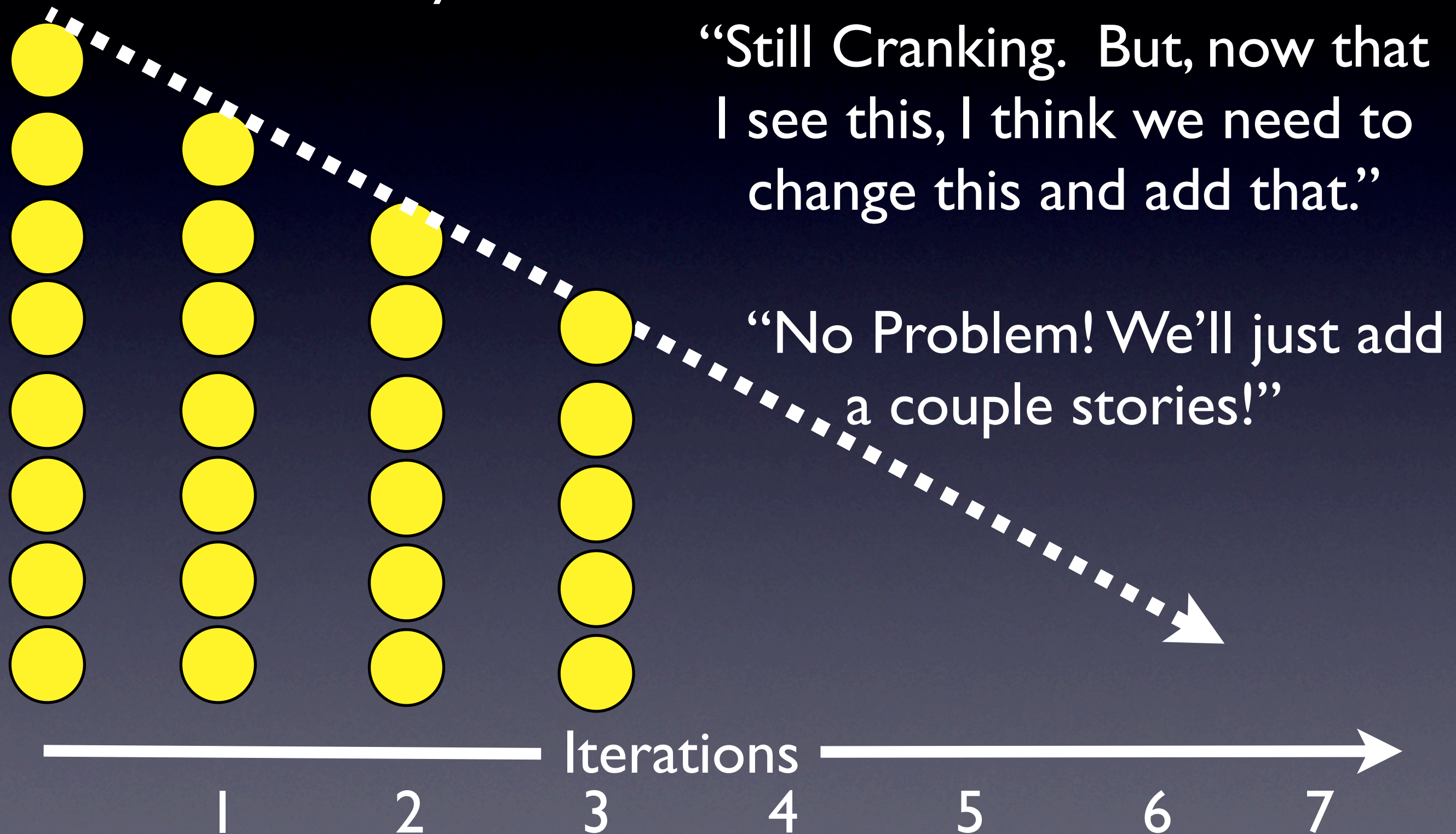
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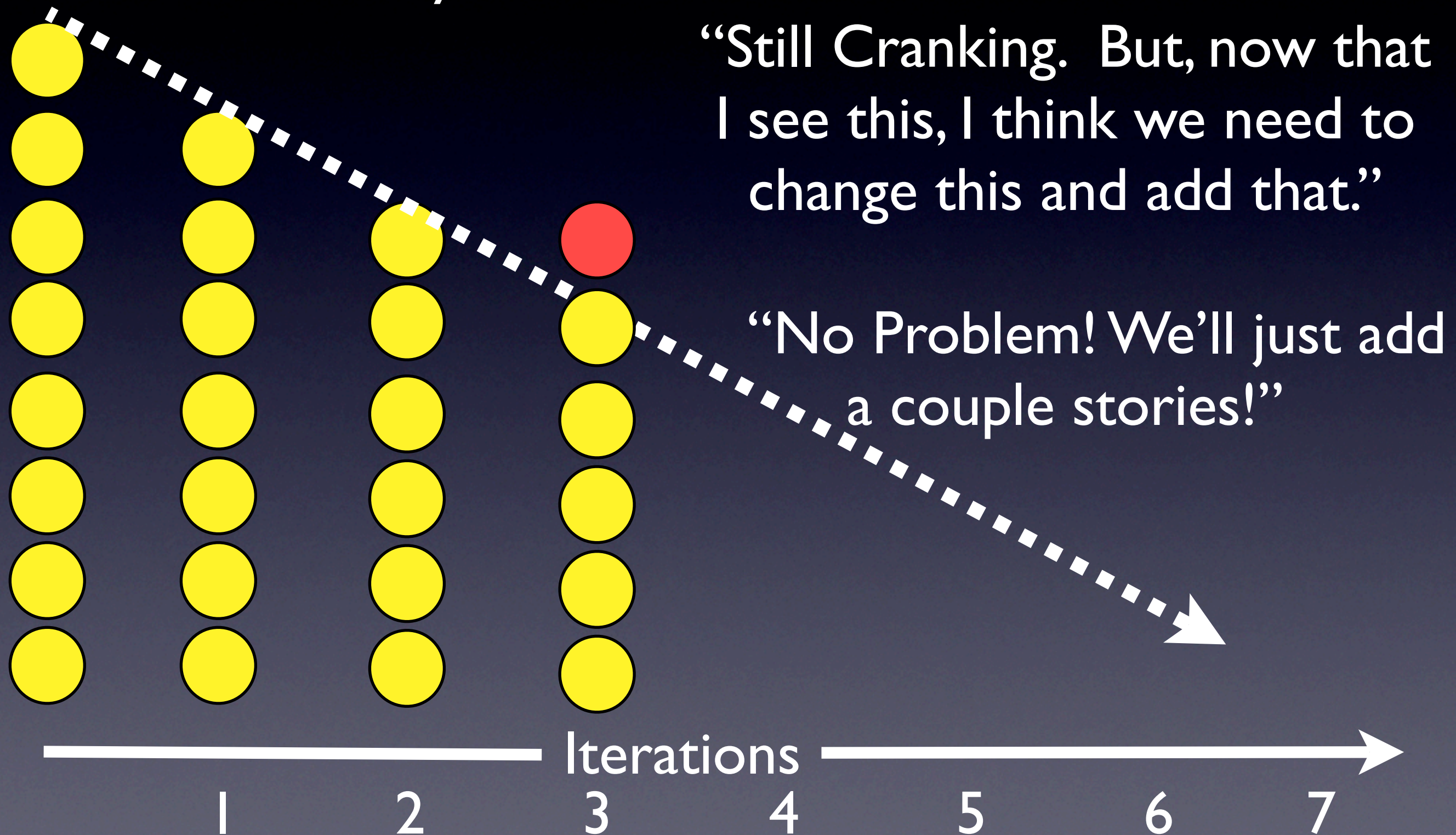
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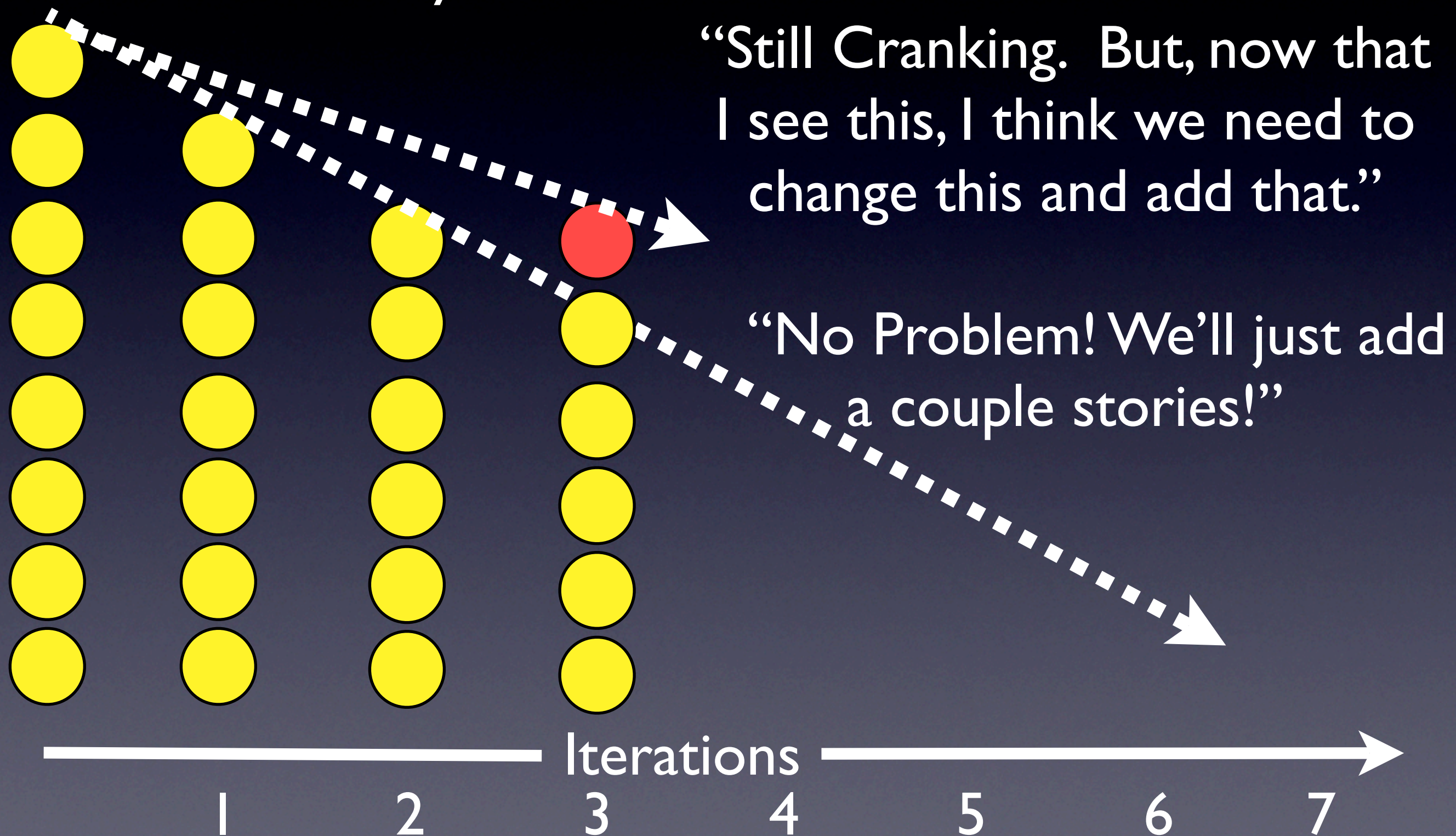
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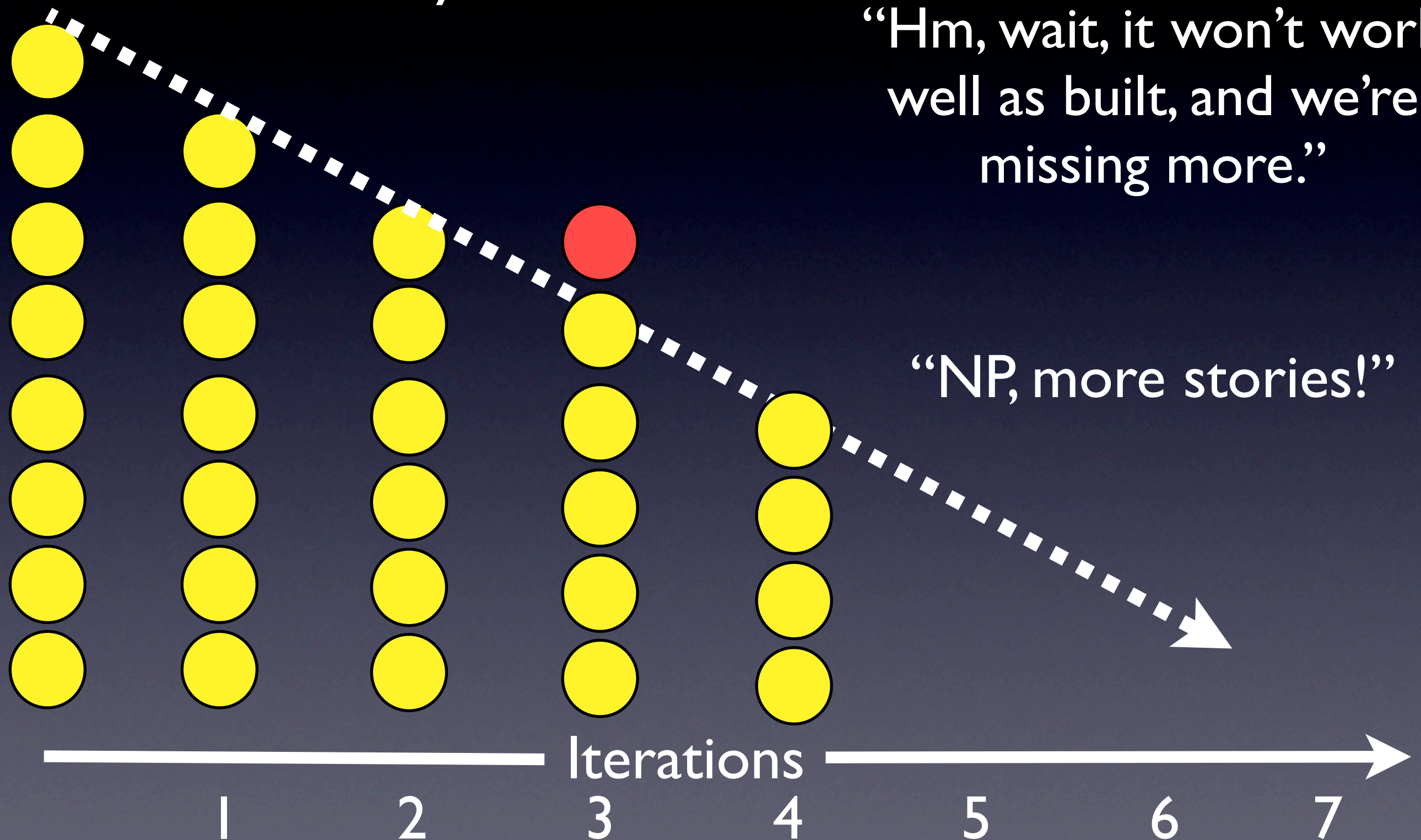
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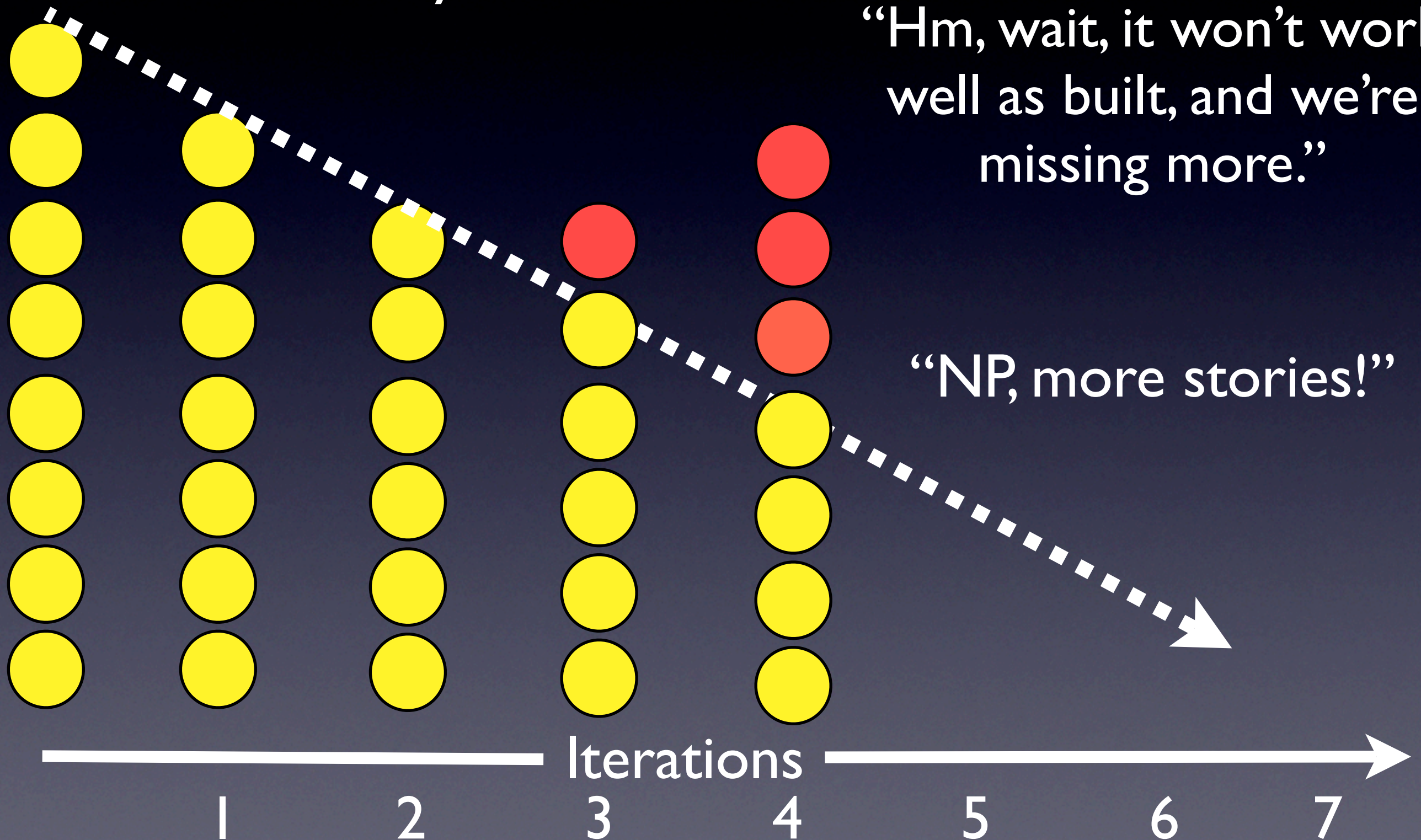


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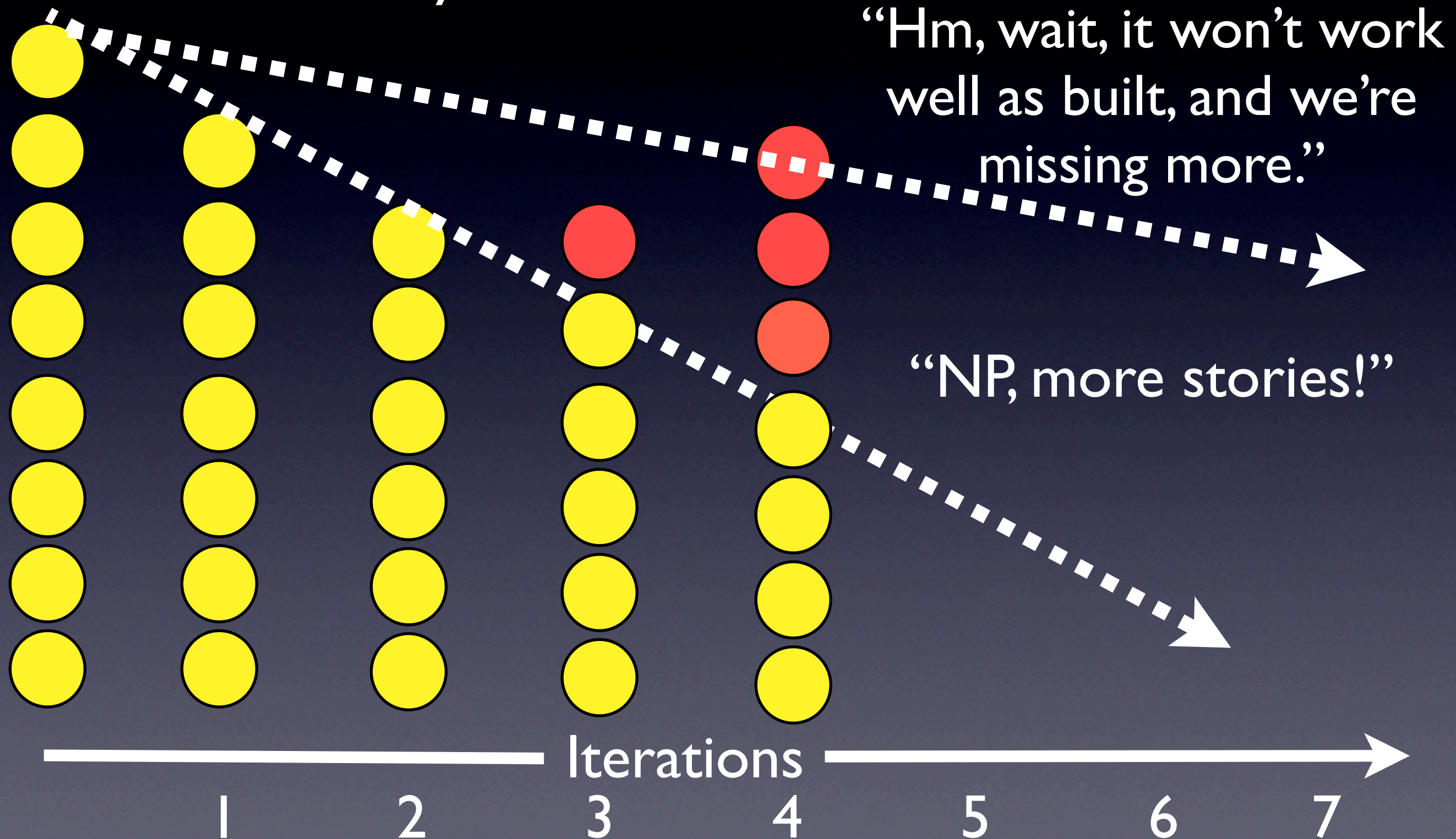
“Hm, wait, it won’t work well as built, and we’re missing more.”

“NP, more stories!”



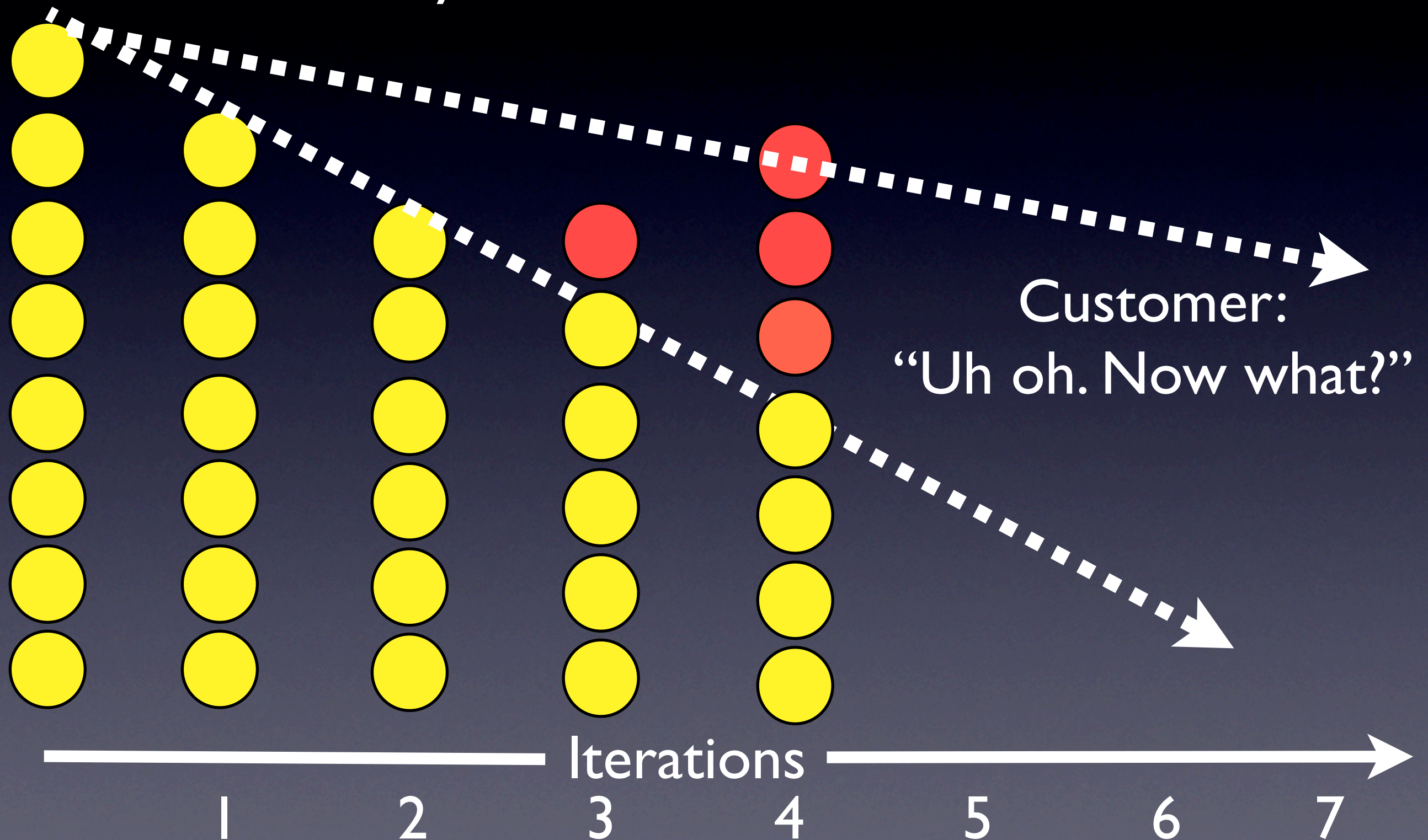
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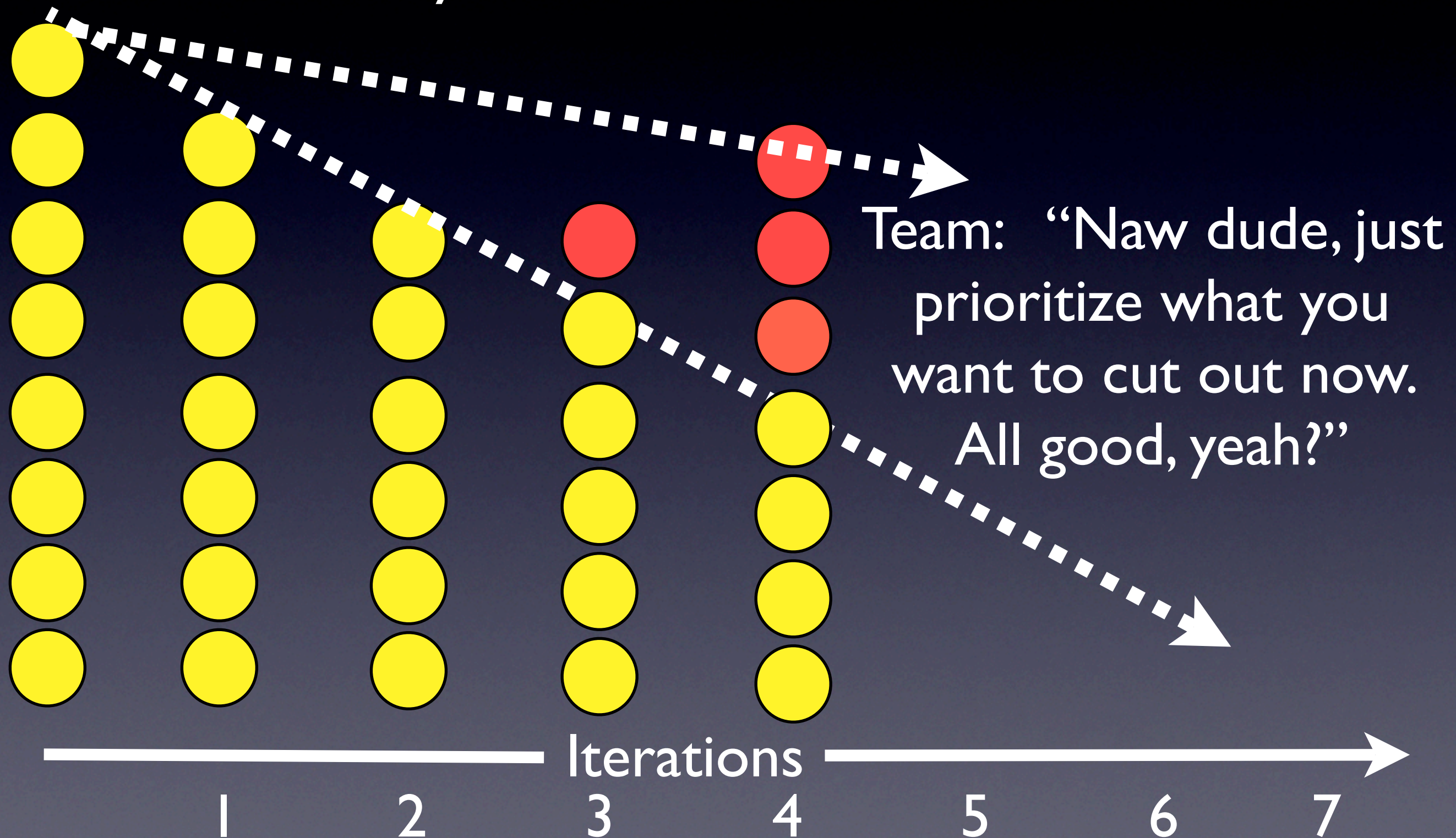
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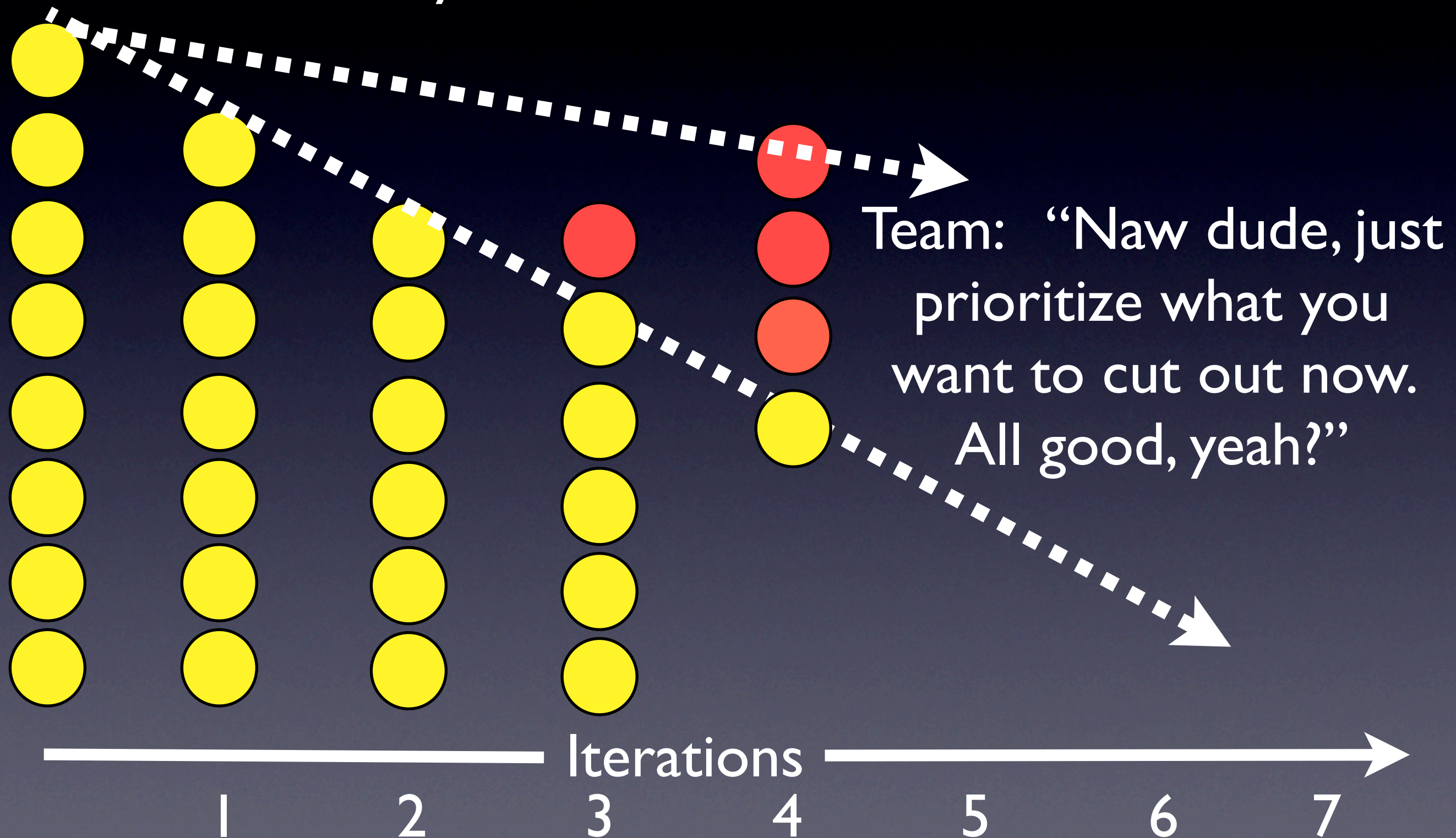
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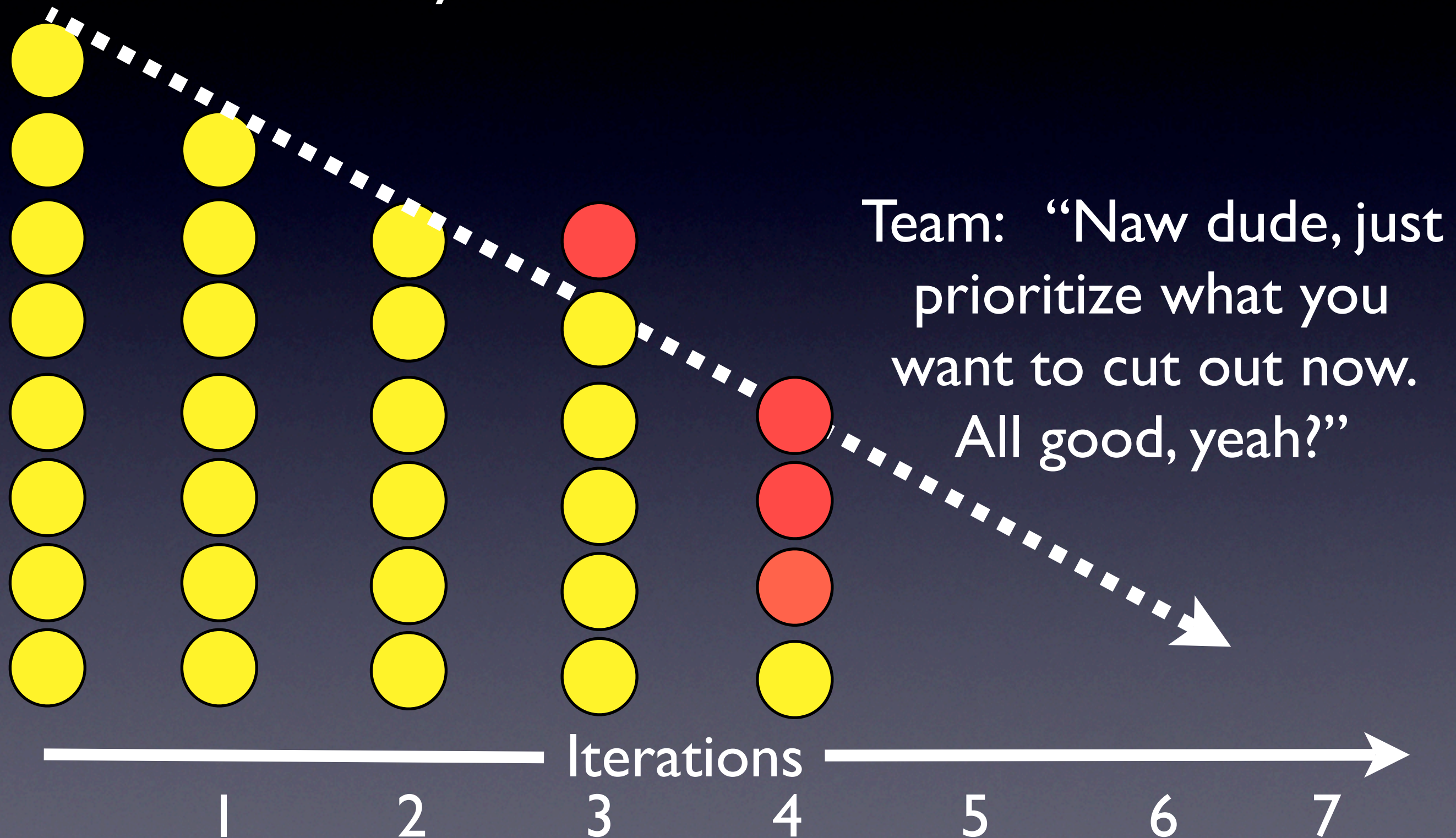
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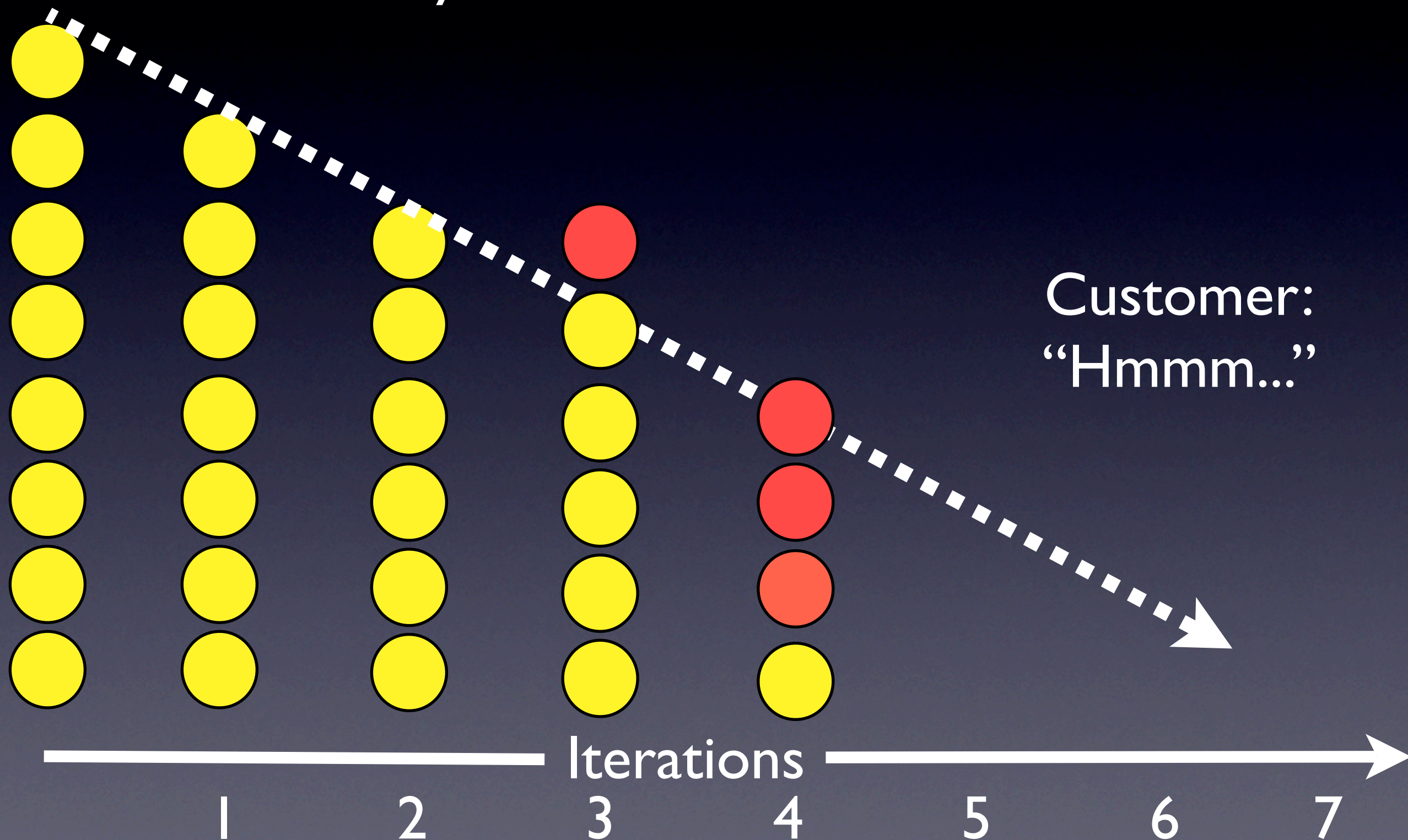
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Learning Culture

(That hurt, don't do it again)

Customer:

“That sucked, next time we'll have to spend a little more time up front thinking about what we want.

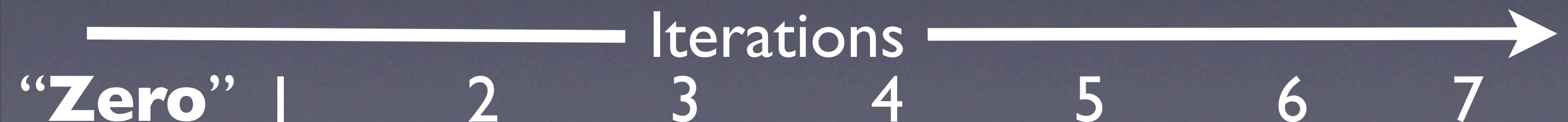


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Iterations

“Zero”

1

2

3

4

5

6

7

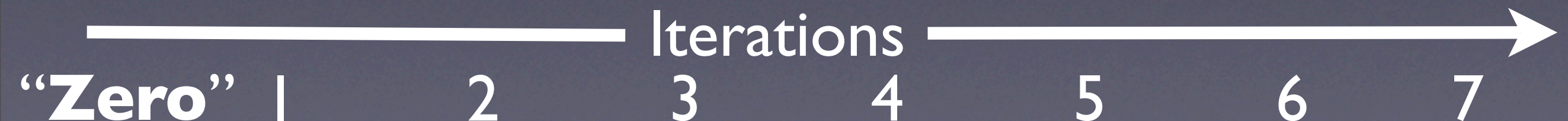
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*Sorry, A for effort...but not the right idea!
You’re on the “Right back to Waterfall” train.*



What To Do About It?

Could:

- Buffer The Plan
- Add Up-Front “Revision Cards”
- Rolling Wave Planning

What To Do About It?

Should:

- Story Map!!!
- “Commit” to Management Tests, User Activities (and *maybe* some User Tasks)
- No “commitments” to anything lower



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*Most importantly, remember “iterating” is about **REVISION**...and that is what “agile” is all about!!!*

“Responding To Change, over following a plan.”



Thanks & Credit to...

- Joshua Kerievsky, *Project Chartering*
- Jeff Patton, *Story Mapping*
- Jeff Patton & Alistair Cockburn, “*Iterating*”

Thanks To YOU!



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